



Traditional Trustee Company Services Schedule of Fees

Issued 1 December 2017

To be to be read in conjunction with MFCo's
Financial Services Guide

Purpose of this schedule

This Schedule of Fees is provided:

- To identify the traditional trustee company services provided by The Myer Family Company Ltd ("MFCo") and the fees, charges and disbursements relating to them; and
- To supplement information in MFCo's Financial Services Guide.

Traditional trustee company services

Traditional trustee company services subject to the fees disclosed in this schedule are:

- Acting as executor or administrator of a deceased estate;
- Acting as an attorney;
- Acting as a trustee or manager of trusts including charitable trusts.

These services are generally only provided to clients who have engaged MFCo to provide a comprehensive range of accounting, taxation, estate planning and generational change services.

Overview of Fees

MFCo will consult with you regarding its fees for providing traditional trustee company services prior to the provision of such services. The fees will reflect the complexity of what we are required to do.

Subject to specific arrangements with you, MFCo's fees:

- May be charged as a fixed annual fee together with fees for additional work on the basis of our hourly rates;
- May include a once only establishment fee and ongoing fees as above;
- May be based on the gross capital value of the trust or on the gross annual income of the trust or both;

- Are payable upon the provision of a tax invoice quarterly in arrears.

Generally you will be required to enter into a letter of engagement (which discloses the fees) with MFCo and agree to the terms and conditions of our Client Services Agreement. That document and the current schedule of fees are available upon request or by visiting MFCo's secure website at www.karlsruhe.com.au.

Sometimes the services such as trustee or attorney will begin immediately, whereas executor and testamentary trustee services will only commence on your passing. Accordingly the fees charged will be based on the fees current at the time of MFCo commencing to act.

Hourly rates applying to our services

Traditional trustee company services are provided by senior staff members who are appropriately experienced and suitably qualified supported by other professional staff. Their current hourly rates (GST exclusive) range from \$125 to \$750

The letter of engagement where possible will provide you with a number of additional services which will be relevant to the traditional trustee company service we will provide at the above hourly rates. Where the services cannot be always be anticipated, we will account for these fees to you or the parties to whom we have an obligation to account under the Corporations Act 2001.

These additional services may include:

- Carrying on a business;
- Preparation and lodgement of taxation returns;
- Dealing with complex family arrangements; structures including trusts and company assets; and
- Managing litigation

Professional and other expenses

MFCo is entitled to recover all expenses, including fees which are required to be paid to third parties in connection with the trustee company services provided to you.

Providing traditional trustee company services may require engaging service providers such as lawyers, real estate and business agents and accountants and tax agents. The fees payable to these service providers will be payable from the estate, trust and/or attorney accounts. These fees will be disclosed to you or to those parties to whom we have an obligation to account under the Corporations Act 2001. Examples of these fees are legal fees for applications for probate and drafting of wills, trust instruments and powers of attorney, litigation costs, real estate agents commission and specialist taxation advice.

Additionally, there may be expenses arising from the administration including court fees, lodgement and registration fees, postage and bank fees. These fees are determined by the relevant third party and may change over time.

Charitable Trusts

Where MFCo acts as a trustee or manager of a charitable trust, MFCo will negotiate a management fee and any additional charges with a person or persons who have authority to deal with MFCo on matters relating to the provision of the services. Those charges may also be for the preparation and lodgement of returns.

MFCo will base its management fee and charges on the level and types of service and the resources required to manage the trust. A detailed breakdown of the fee and additional charges will be set out in your letter of engagement.

Other products and services

Where MFCo acts as an executor or trustee, MFCo may, subject to the terms of the will or trust instrument, invest in one or more of MFCo's managed investment schemes and provide portfolio administration services to the estate or trust.

Where assets of the estate or trust are invested with an external managed investment scheme or manager, the operator or manager may also charge fees in accordance with the relevant product disclosure statement or offer document

MFCo operates the MF Cash Management Fund, a registered managed investment scheme, as Responsible Entity. All management and administration functions of that scheme are provided by MFCo. MFCo is entitled to the fees and recovery of expenses as set out in the product disclosure statement (PDS) for the scheme.

MFCo operates the following unregistered managed investment schemes as trustee:

- MF Charities Equities Fund

The investment management function of the MF Charities Equities Fund is provided by Airlie Funds Management Pty Ltd.

The entitlements of MFCo and Airlie Funds Management Pty Ltd to fees and recovery of expenses in respect of these schemes are set out in MFCo's consolidated information memorandum.

The MF Cash Management Fund PDS and the consolidated information memorandum are available upon request or by visiting MFCo's secure website at www.karlsruhe.com.au.